

I. ME

- A. Welcome/Online
- B. Part 3 Who do you want to be?
- C. New year- resolutions

II. WE

- A. There's a gap between who we want to be and who we are.
- B. Think about it... what did you actually want to be doing when you reached this age...
 - 1. I wanted to be a _____ but I'm just a _____.
 - 2. By the time I was _____ I wanted to have accomplished _____ or been promoted to _____.
 - 3. I thought retirement would be like a summer vacation everyday, but it's just become routine... what am I supposed to do?
 - 4. Or I'm just trying to get through school... someday I'll be able to do something that REALLY matters
- C. I want(ed) to be doing something I'm passionate about!
 - 1. **It's hard to have passion when there's no compelling purpose b/c purpose creates passion.**

D. Purpose of work...

- 1. To get ahead of either co-workers or competition,
- 2. Produce/sell more products and make more money.
- 3. Get through another year so you are a step closer to retirement
- 4. Get through another phase of your kids so you can hopefully have it easier when they are older.
- 5. Get through another grade...
- 6. Get to another vacation...

E. Most of our life becomes monotonous, routine, dry... not at all what we had hoped for...

F. Jesus actually talks about this.

- 1. And his solution is so simple but so counterintuitive.
- 2. But whether JF or not it is some of the best career advice you'll ever get.
- 3. And whether you're traditionally employed or not this will change everything you "have-to" do.
- 4. This one simple idea you can change any job/work into a source of purpose.

5. To be who you want to be, make people your purpose.

III. GOD (Matthew 20:25-28)

A. Background.

1. Matthew
2. Story...
3. James and John have mom ask Jesus to make them 2nd and 3rd in Kingdom
4. Jesus, "You don't know what you're talking about."
5. "It's not up to me."
6. Other disciples hear about it... pissed.
7. Jesus used it to teach something that can change your life, business and really could change the world...

B. V. 25

1. "Yeah, that's how the world works."
2. "That's why we can't wait for you to take over and we can rule over everyone!"
3. "Isn't that why we've been working so hard?"
4. Isn't that why you've been working so hard?
5. To be able to have people work for you? So you can call the shots?
6. So you can have some freedom and peace?

C. V. 26-28

1. "Ah crap! I knew he was going to say something like that!"
2. According to Jesus **the secret to greatness is being FOR others.**
3. Doesn't make sense at first... greatness means you're greater/better right? Greatness means YOU get ahead right?
4. But dig a bit and you see how genius this is...
5. You want to be great? You want to really have a great life? Be successful... be who you want to be?
6. Make people your priority. Why?

D. Two reasons

- E. **First...** it can change your work into a passion.
1. Seeing people as your priority gives purpose to your job.
 2. And purpose creates passion
 3. Whether you run a huge company or serve coffee...
 4. You can use every day and every encounter as a way to make someone's life better.
 5. Going out of your way to show them they are worth the effort.
 6. We don't know what others are dealing with... a smile and a great experience can go along way.
 7. A coworker who has your back can be one of the most encouraging things in the world.
 8. The most rewarding jobs are about helping people... that can be any job you have... if you make people your priority.
 9. **Making people your priority gives purpose to any job.**

- F. **Second**... it's just good for business.... Think about it
1. Who would you rather give your business to... some distant corporation that treats you like just another number or a place that knows you by name and actually cares about you and invests in your community?
 2. Who would you rather work with... someone who is obviously only out for themselves and to get ahead or someone who cares about the team and only calls it a win if the team wins?
 3. Whose ideas would you more likely listen to?
 4. Which employee would you most likely promote?
 5. Which company would you rather work for?
 - a. **Usual organizational chart**
 - b. **Flip it.**
 - c. Difference between boss and leader
 - d. Boss- you're here to make me shine
 - e. Leader- I'm here to make you shine
 6. See **being for others is what is good for you.**
 7. **Example:** customer service rep day after xmas...
 - a. Got the best review he's ever had.
- G. Whether you believe Jesus died and rose again... being for people is just good advice.
1. But for the JF it's not just advice... it's what is supposed to define us.
 2. **JF's are to model the Jesus we say we follow.**
 3. Right before he gave the ultimate model by dying for us Jesus gave another great example of what this looks like.

- H. Last Supper
1. Background
 2. Customs. No one does the washing... so...
 3. **John 13:3-5; 12-16**
 4. "This whole thing is about serving. I, your master and God, served you so you can serve others."
- I. **Yeah but...**
1. What about that guy who keep stabbing me in the back
 2. What about that customer who screams in my face
 3. What about that kid who is constantly testing me and pushing my buttons?
 4. What about when no one understands what I do for them?
- J. Let's look at who got their feet washed by Jesus?
1. Two brothers who asked their mommy to talk to Jesus for them and get them ahead of the others
 2. A tax collector, in those days, the worst type of sell-out/traitor to his people
 3. All of them would abandon him by the next day and lose faith
 4. Peter would deny even knowing him three times in the next few hours, even lying to a little girl about his relationship w/ Jesus
 5. AND Jesus washed the feet of the man who had already agreed to betray him that night. **Judas.**
 6. **True greatness is being for someone before they are for you.**

IV. YOU

A. So what do we do?

B. Baby steps

C. Challenge- Once a day for the next 5 days purposely do something FOR someone else.

1. Be on the look out for a way to be FOR someone.
2. Whether they know it or not.
3. Celebrate them publically... to their supervisor
4. Write an encouraging note or send a text letting them know you are cheering them on
5. Ask what you can do to help.

D. Students- tell a teacher that you appreciate the work they are doing

1. Publicly say something good about someone else

E. Retired

1. Ask a young parent how you can help
2. Have coffee with someone who could use encouragement
3. Go clean your kids house when they are at work
4. TAKE THE GRANDKIDS!

F. Stay at home parents

1. #1 lie is that you are just a parent.
2. One of the most important... if not the most important job is parenting.
3. Yeah but every minute of my day is being FOR someone else.
4. Reach out to another parent in your situation
5. Tell your kids why you do what they do
6. Notes in lunch box
7. Liz- our kids' doors

G. Being for others is what's good for you.

V. WE

A. This simple idea can change your life and it could change our city

B. Why we are so committed to For Salem

1. Imagine 100's and 1000's of local people seeing their daily purpose as being FOR others.
2. For their customers
3. For their employees and co-workers
4. For their students and teachers

C. The best job is a job that's FOR someone else.